



Link Net

PT Link Net Tbk

1H 2018 Earnings Conference Call

July 26, 2018

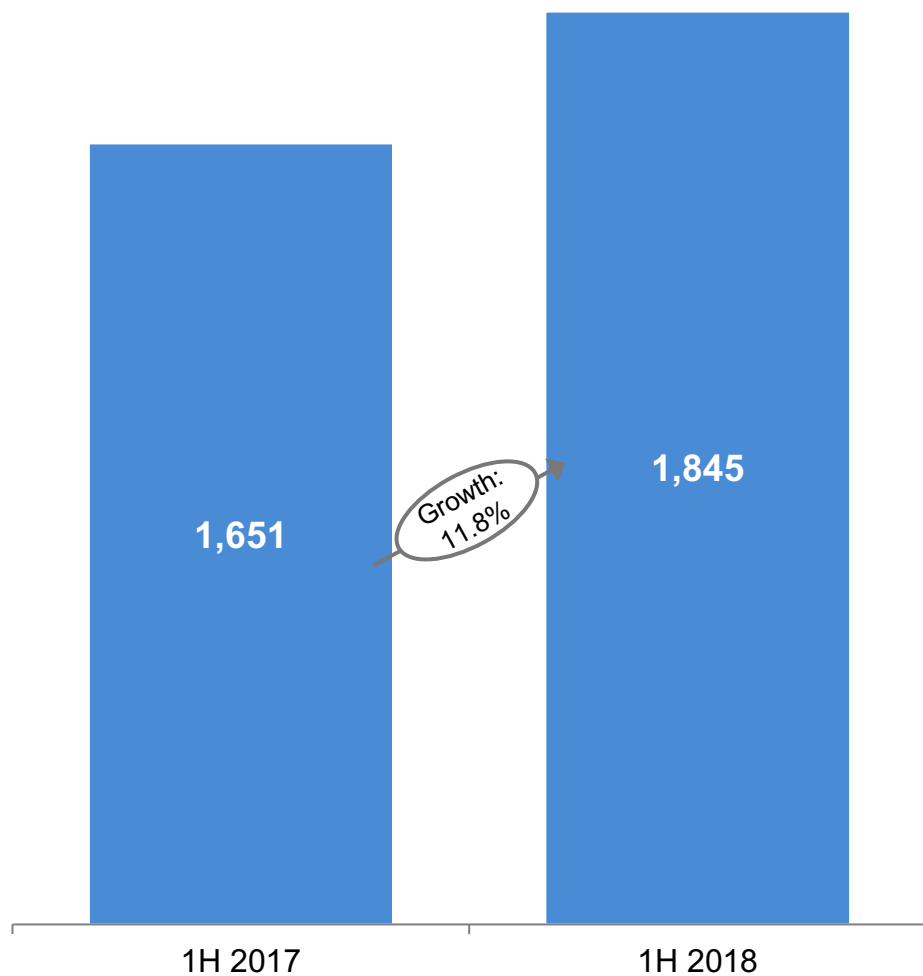


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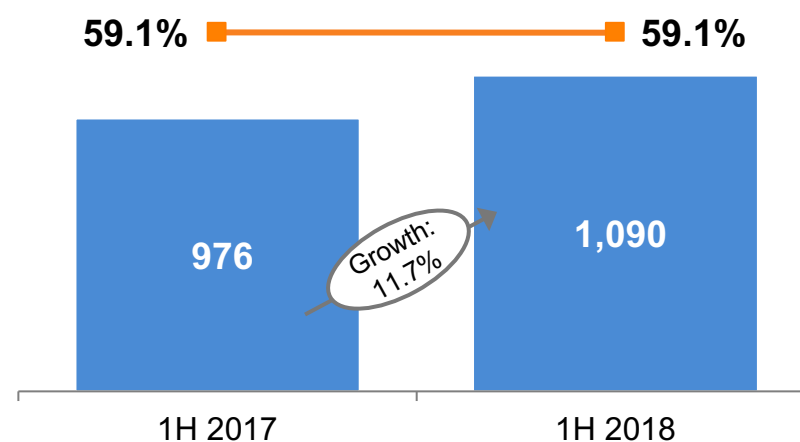
Consistent Double Digit Revenue, EBITDA & Earnings Growth

Revenue, EBITDA , Net Profit

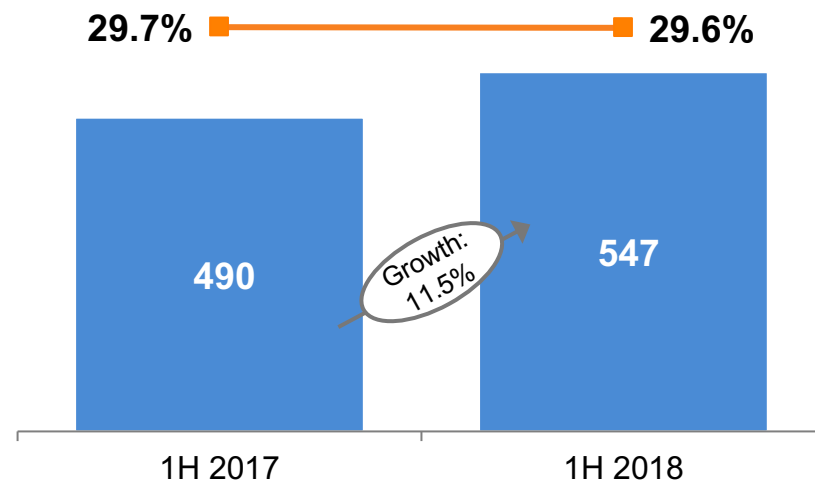
Revenue (Rp Bn)



EBITDA (Rp Bn)

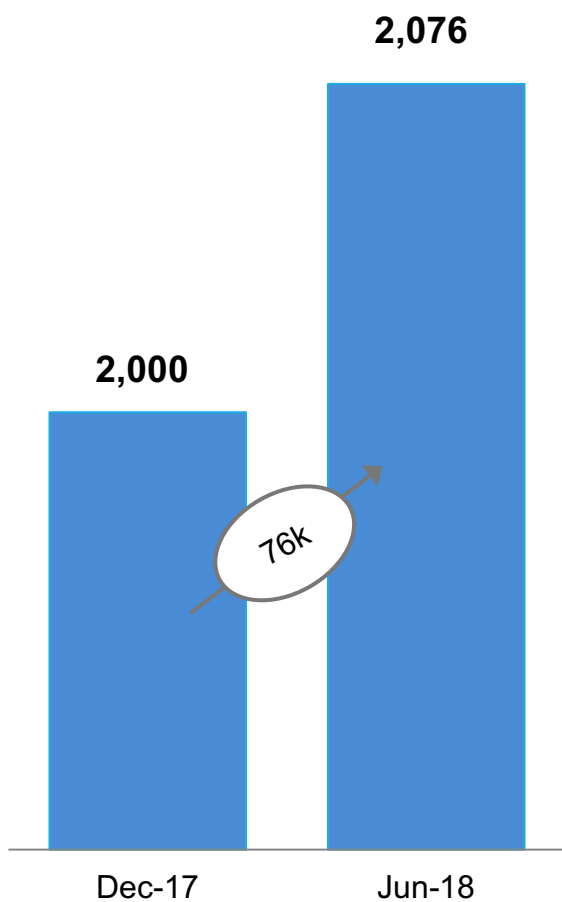


Net Profit (Rp Bn)

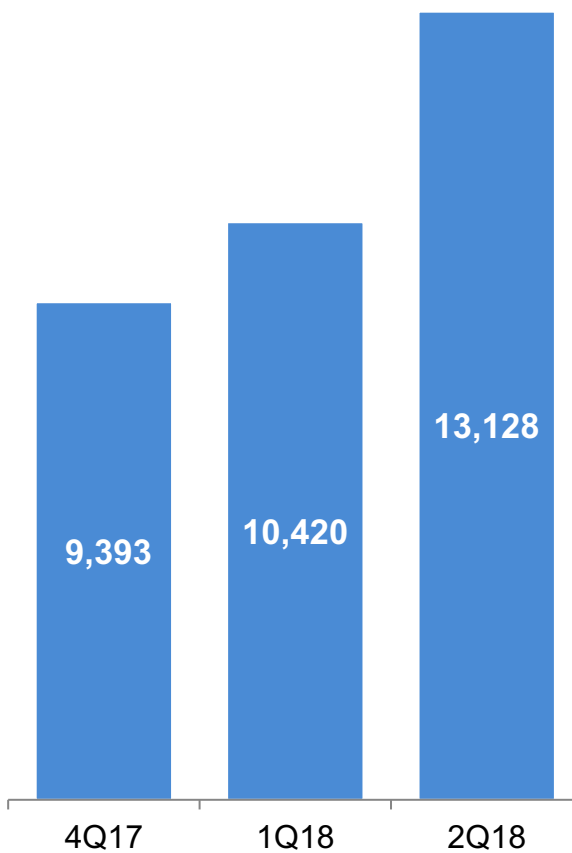


Continued homes passed momentum, subscriber growth and strong ARPU

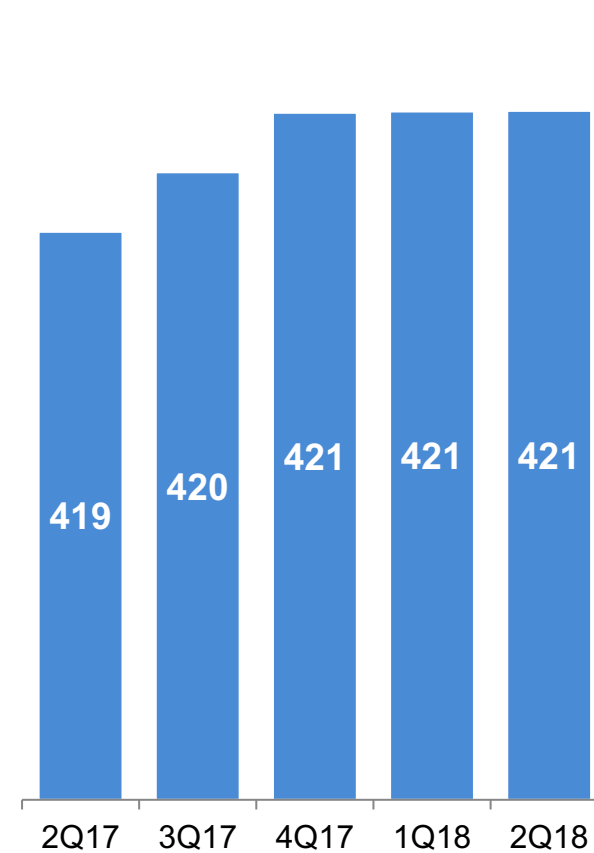
Homes Passed ('000)



Subscriber Growth



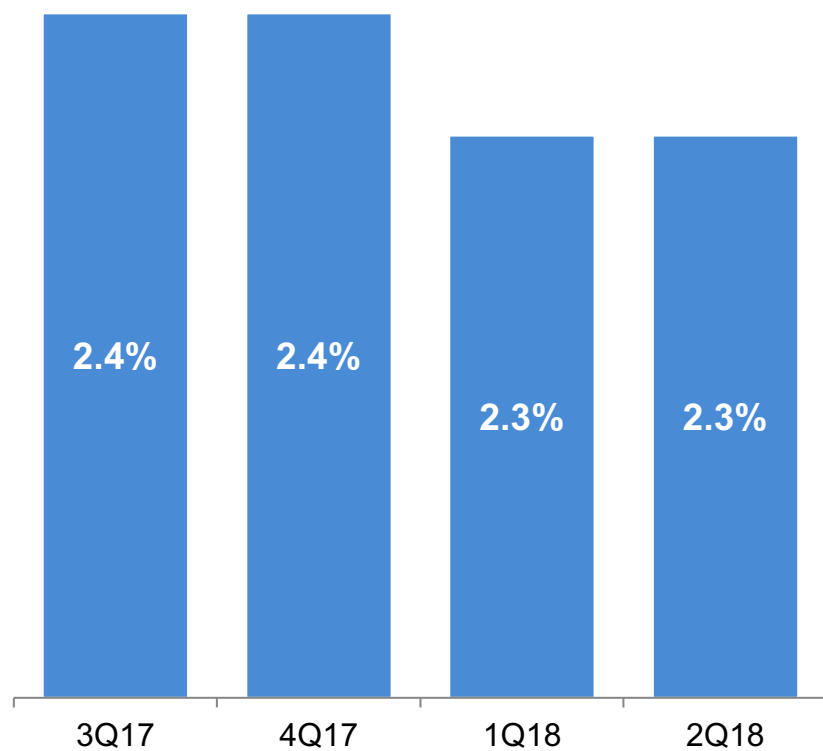
ARPU (Rp '000)



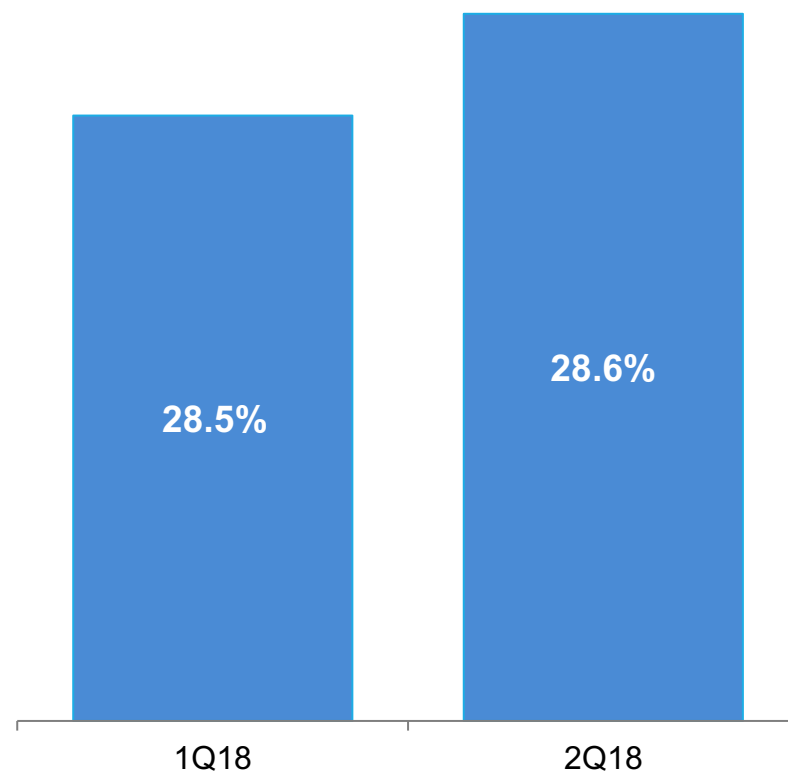
■ Blended ARPU

Stable churn and rising penetration

Churn



Penetration Rate



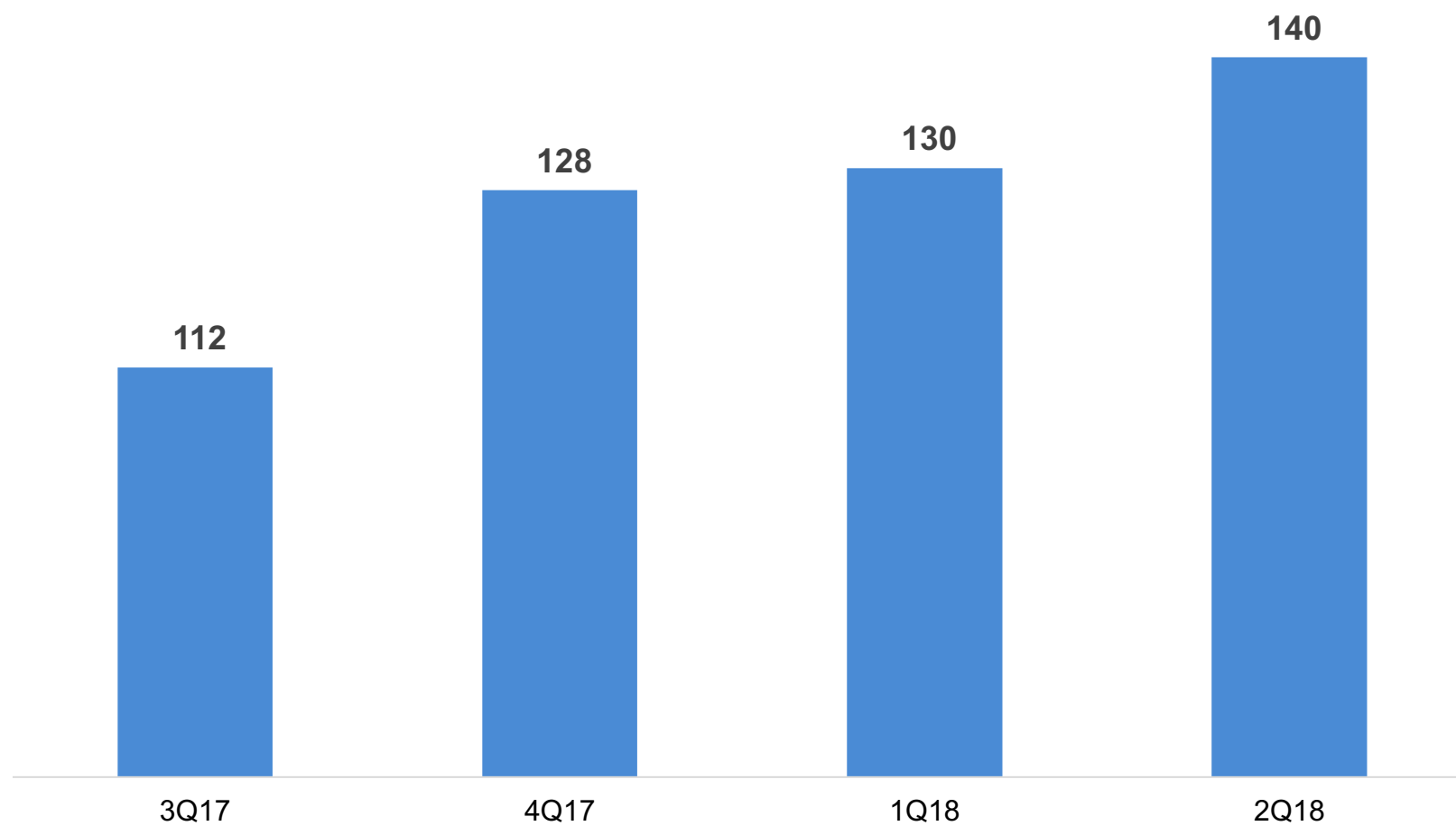
Catchplay & HBO Go – Embracing OTT

CATCHPLAY

HBO GO

Growing Enterprise Business

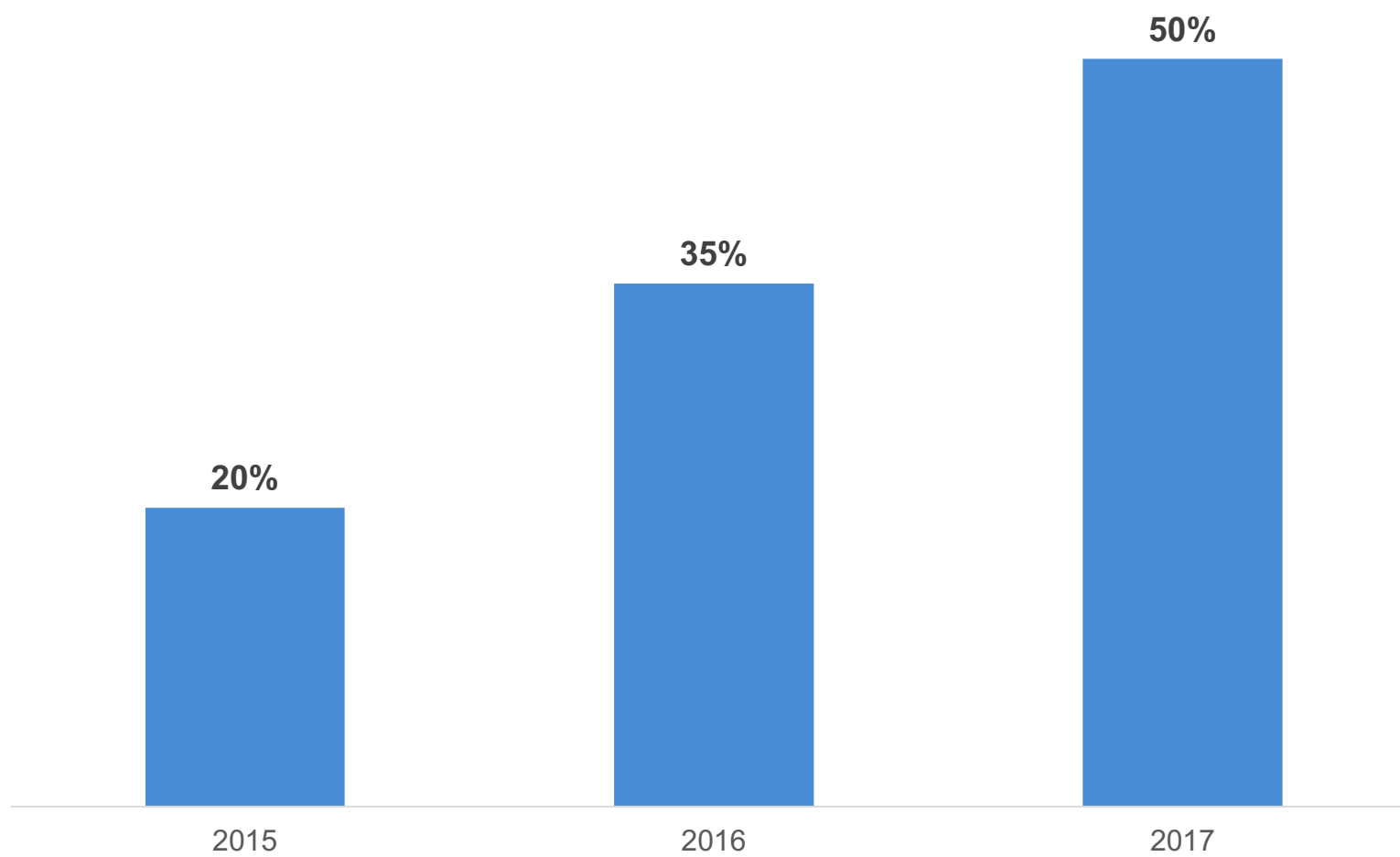
Enterprise Revenue (Rp Bn)



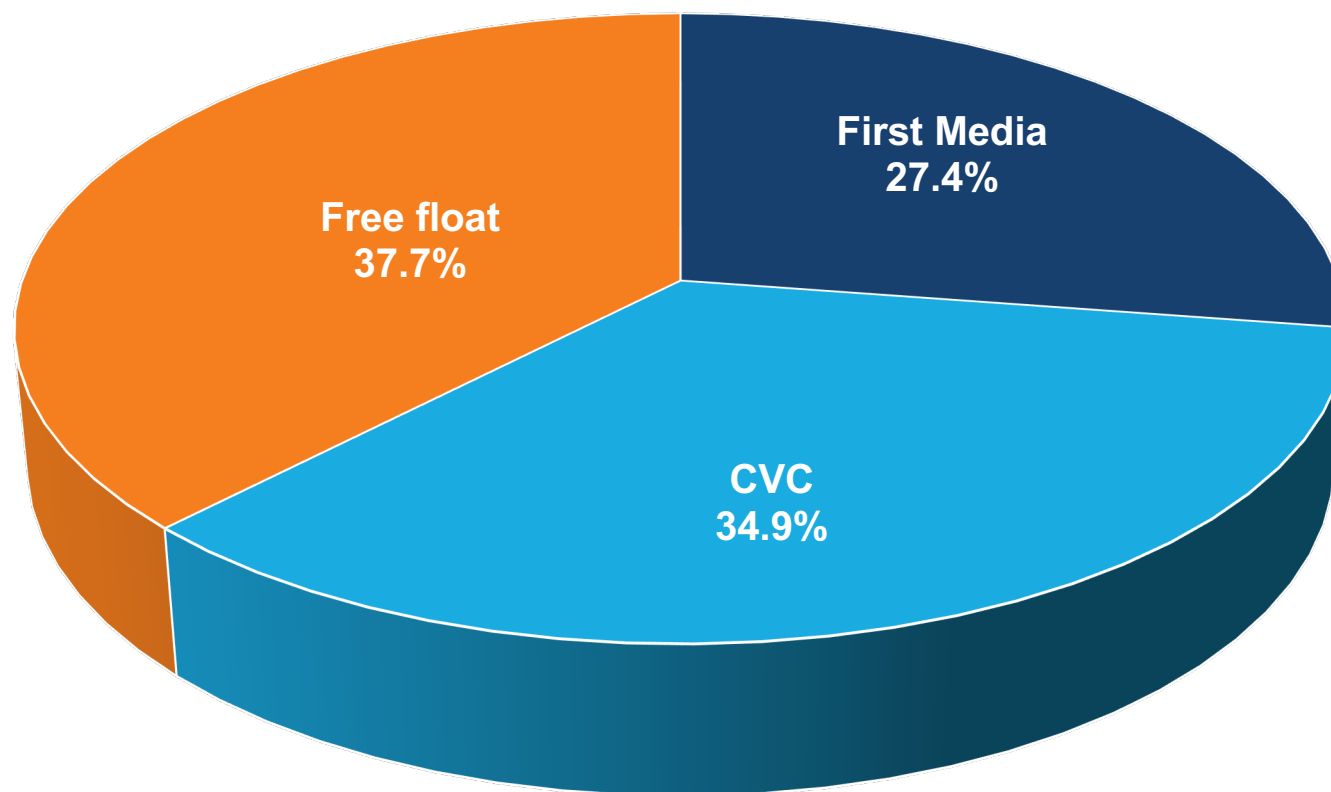
Active Share Buyback Plan

1. Price up to Rp 6,000/share
2. Maximum size of 7.1% of paid up capital – 216,028,106 shares
3. Period of 18 months as of January 2018
4. Share buyback I (*Apr'16 – Oct'17*) :
 - 87,111,400 shares
5. Share buyback II (*Jan'18 – Jun'18*) :
 - Approximately 40 million shares

Historical dividend payout ratio

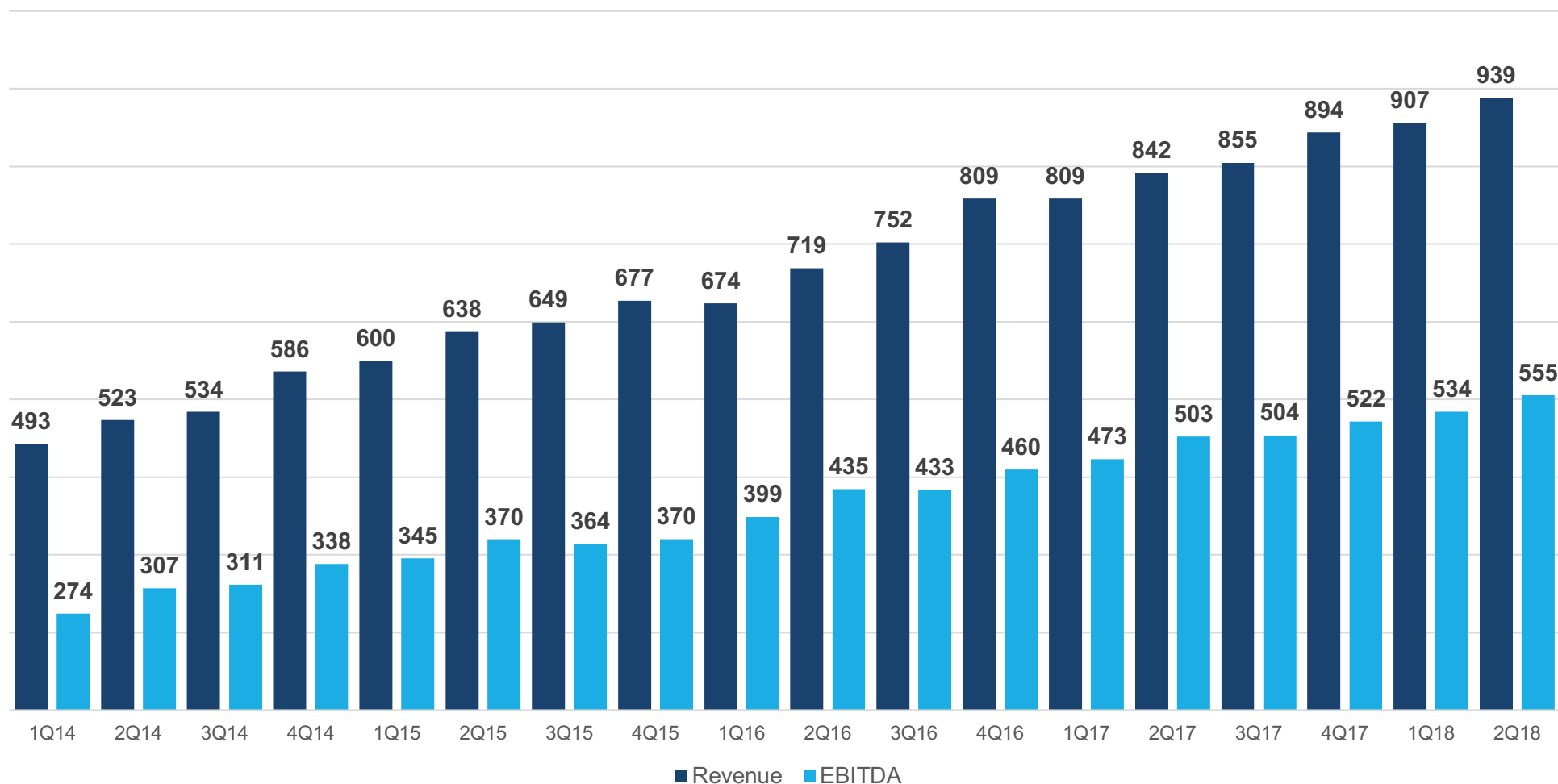


Shareholders structure



Strong Revenue & EBITDA Growth Trajectory

Link Net Revenue & EBITDA Growth (Rp Bn)





Link Net

Thank You

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