



Link Net

PT Link Net Tbk

Q1 2018 Earnings Conference Call

April 30, 2018

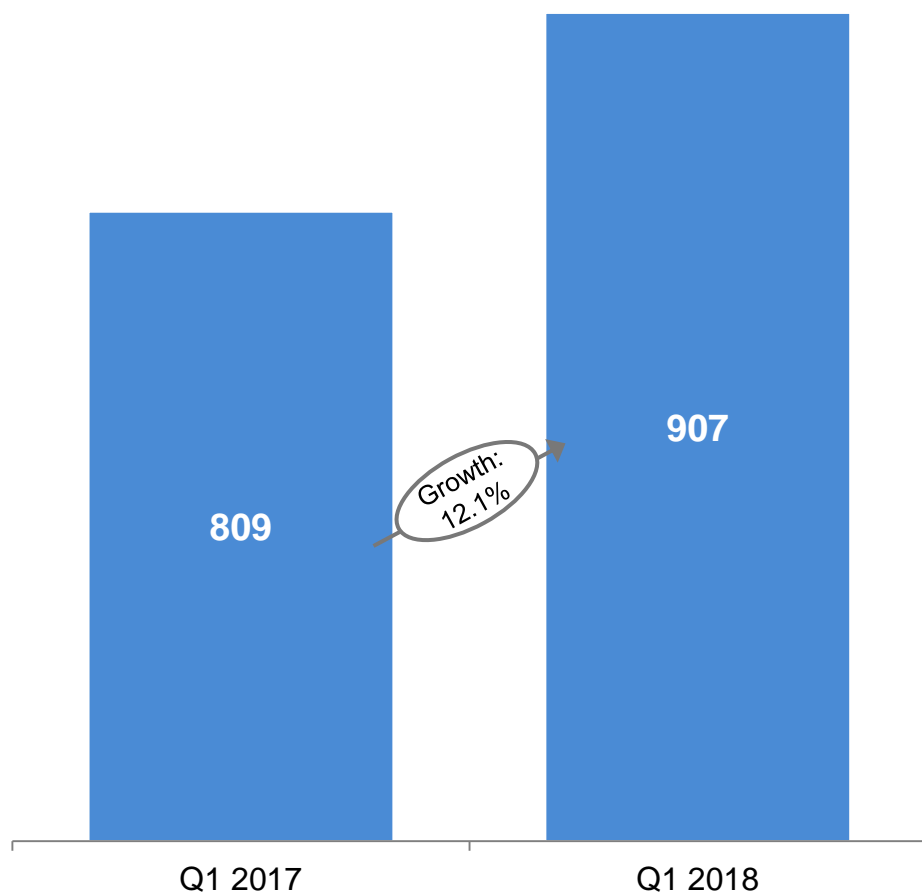


Link Net

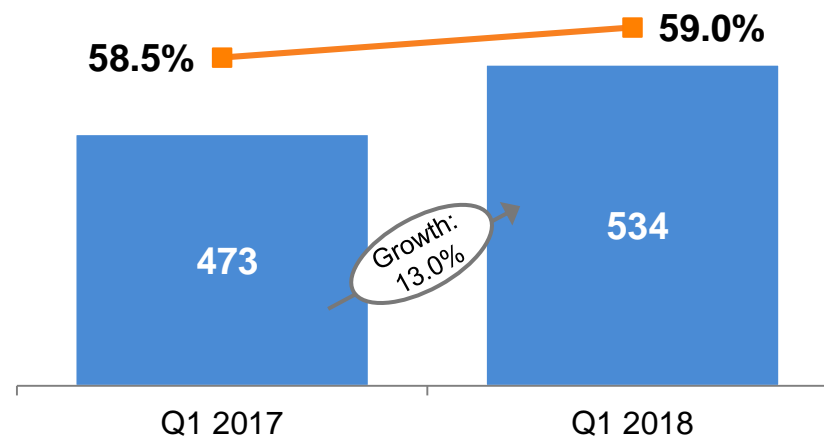
Double Digit Revenue & Earnings Growth

Revenue, EBITDA , Net Profit

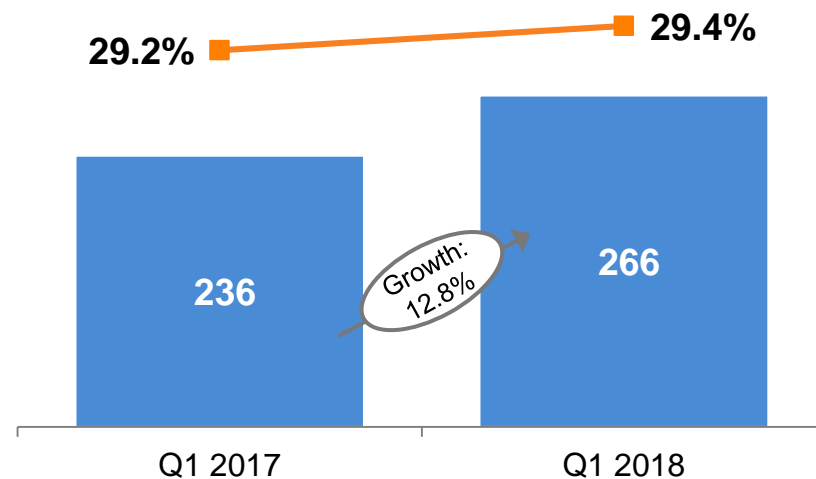
Revenue (Rp Bn)



EBITDA (Rp Bn)



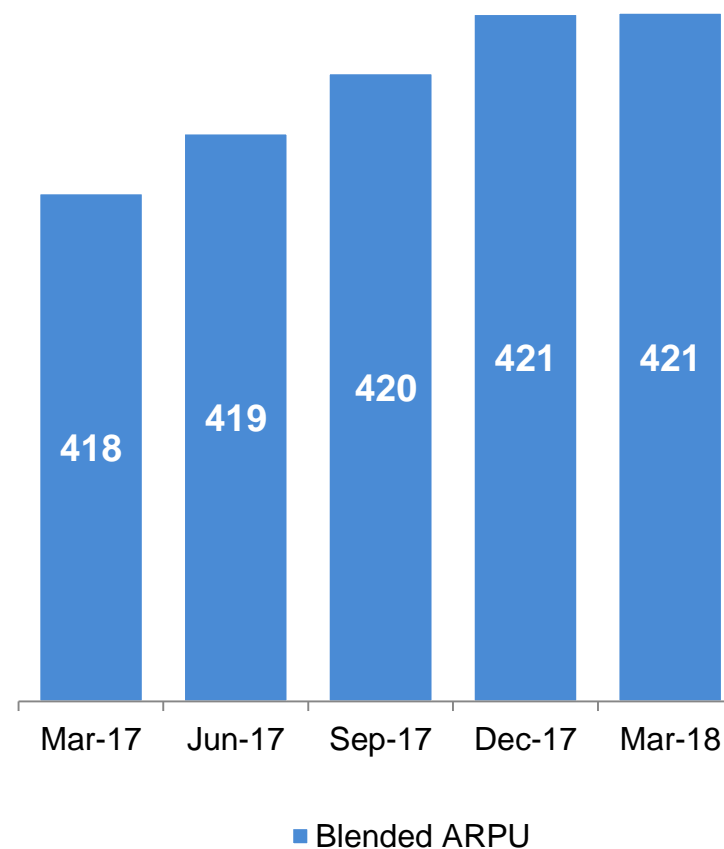
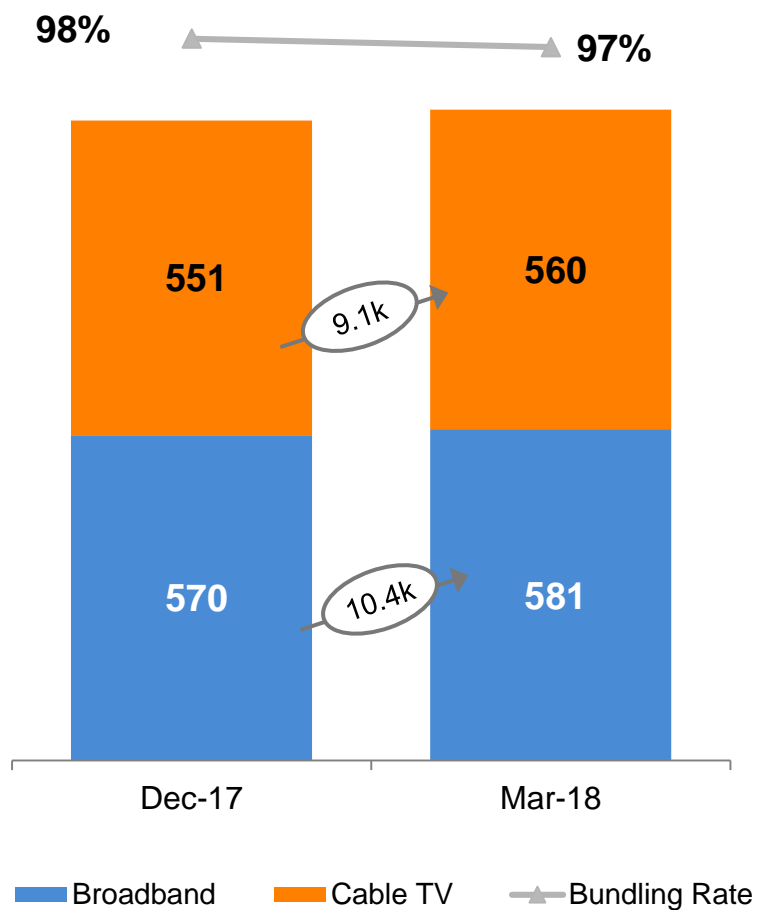
Net Profit (Rp Bn)



Continued subscriber growth and continued record high ARPU

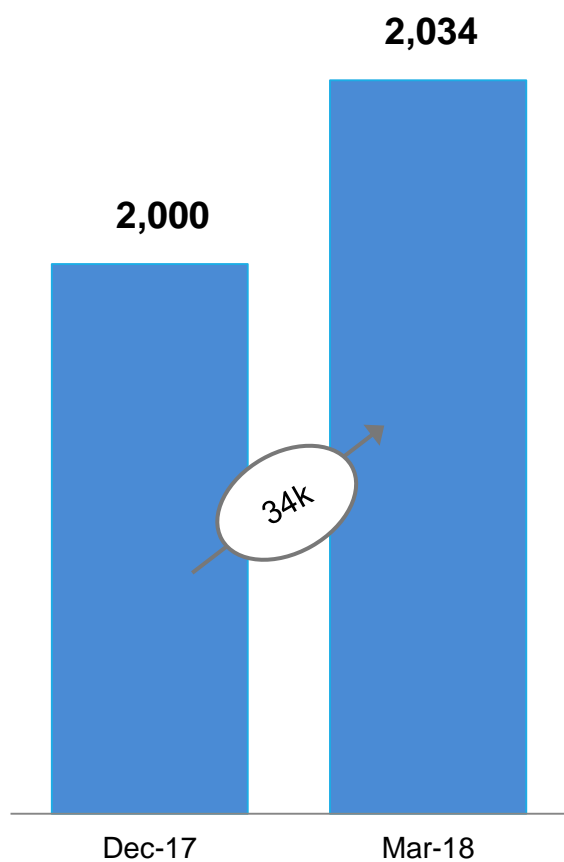
RGU ('000)

ARPU (Rp '000)

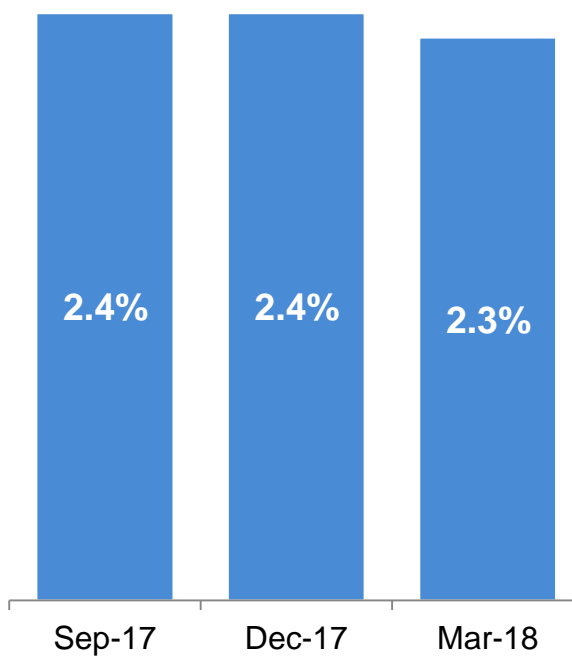


Continued homes passed and decreasing churn

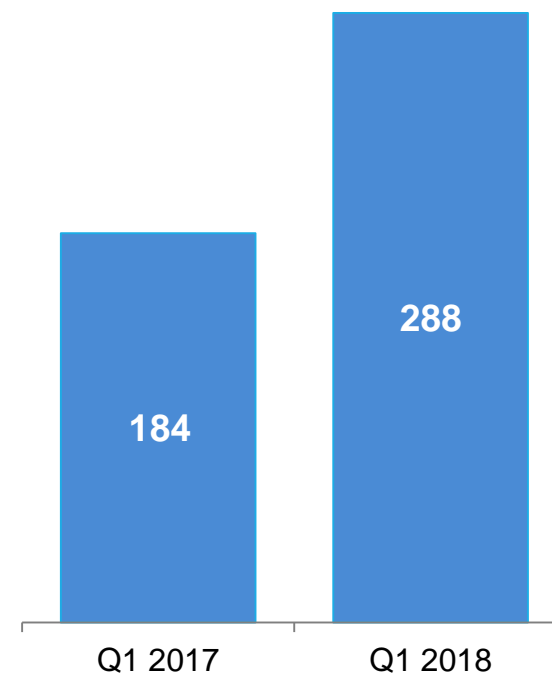
Homes Passed ('000)



Churn

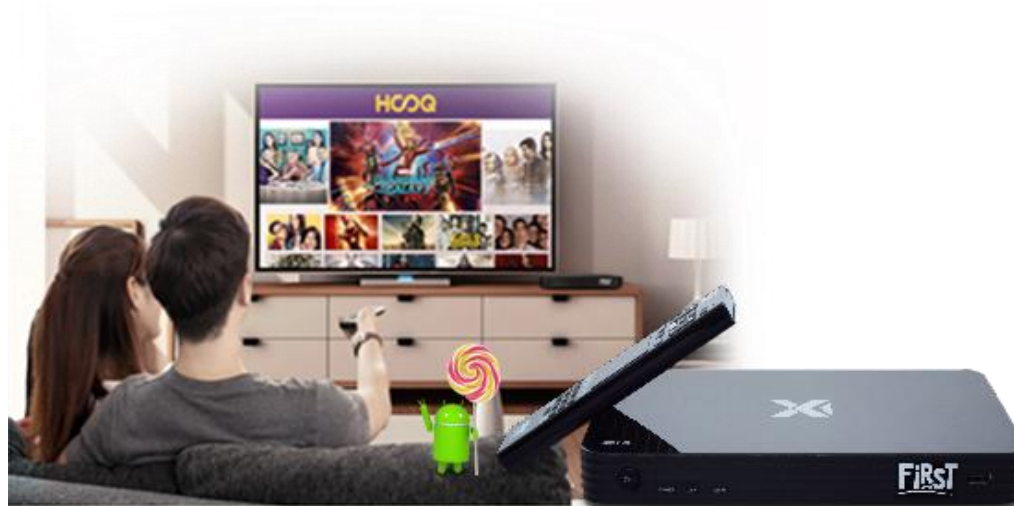


CAPEX (Rp Bn)

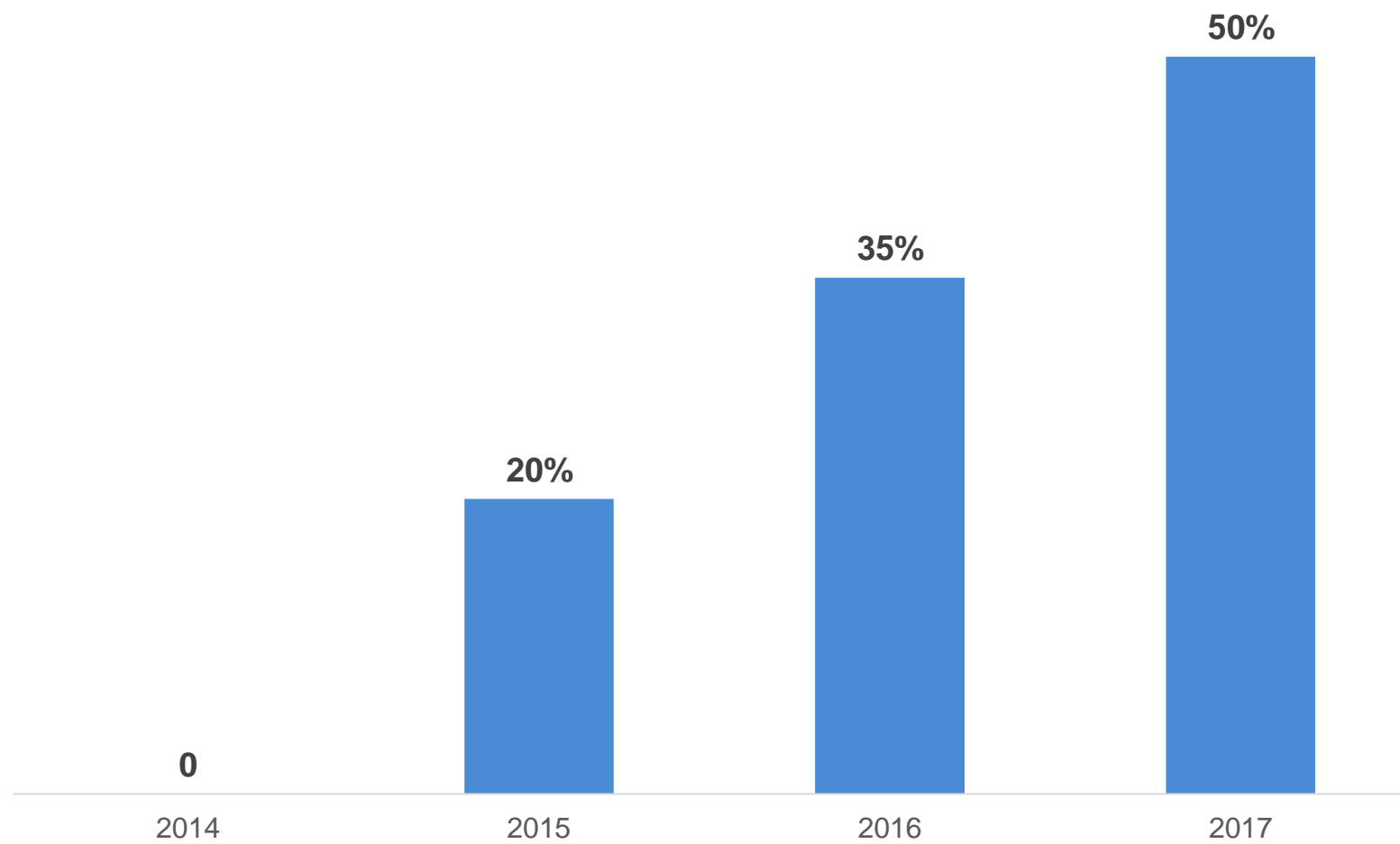


HOOQ & Catchplay

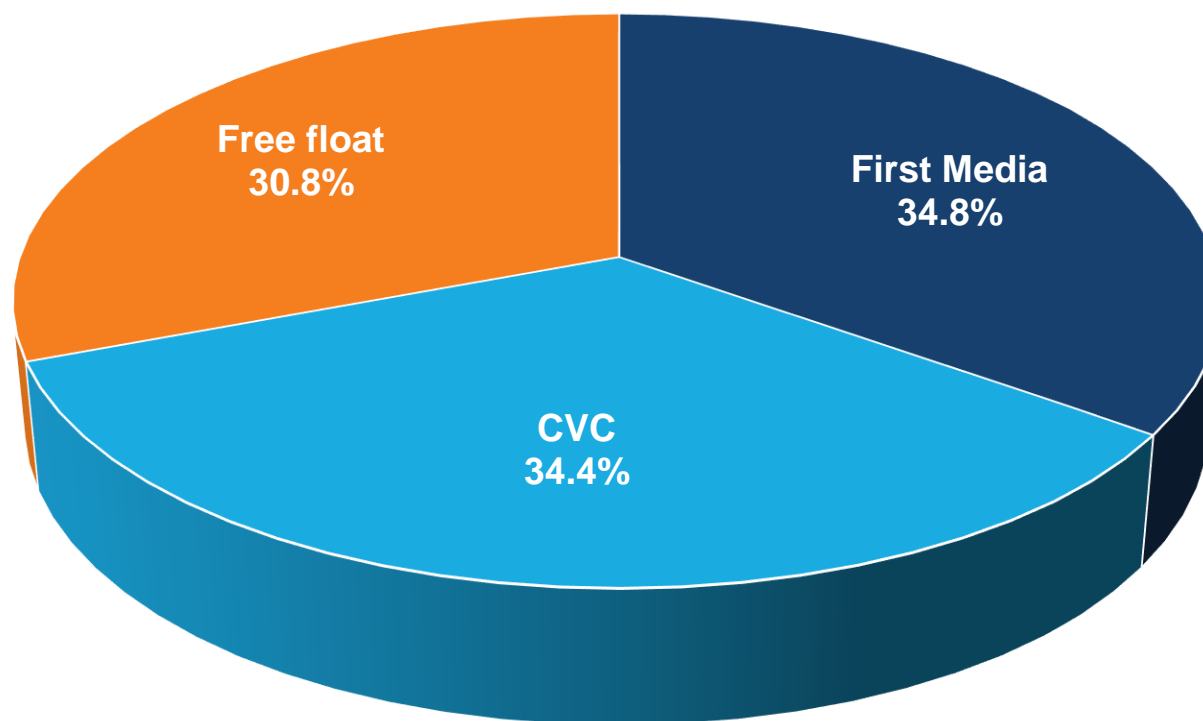
CATCHPLAY



Historical dividend payout ratio



Shareholders structure



Share buyback

1. Price up to Rp 6,000/share
2. Maximum size of 7.1% of paid up capital – 216,028,106 shares
3. Period of 18 months as of January 2018

