

Link Net KPI

Financials (IDR bn)	1H20	1H19	Var	%	2Q20	2Q19	Var	%	2Q20	1Q20	Var	%
Revenue	1,930.4	1,806.1	124.3	6.9%	971.4	914.7	56.7	6.2%	971.4	959	12.4	1.3%
EBITDA	1,059.1	1,080.1	-21	-1.9%	543.4	541.6	1.8	0.3%	543.4	515.7	27.7	5.4%
Net Profit	456.3	527.3	-71	-13.5%	258.6	263.1	-4	-1.7%	258.6	197.7	60.9	30.8%

Operational KPI	1H20	1H19	Var	%	2Q20	2Q19	Var	%	2Q20	1Q20	Var	%
Home Passed	2,621,180	2,312,483	308,697	13.3%	2,621,180	2,312,483	308,697	13.3%	2,621,180	2,534,034	87,146	3.4%
Broadband Subs	762,392	616,712	145,680	23.6%	762,392	616,712	145,680	23.6%	762,392	699,962	62,430	8.9%
ARPU	375,000	411,000	-36,000	-8.8%	375,000	411,000	-36,000	-8.8%	375,000	382,000	-7,000	-1.8%
Churn Rate	2.5%	2.6%	-0.1%	-3.8%	2.4%	2.4%	0.0%	0.0%	2.4%	2.6%	-0.2%	-7.7%

Operational KPI	July
Home Passed	2,629,206
Broadband Subs	784,199
ARPU	374,000
Churn Rate	2.5%